



# JULIETTE GREENHAM

## COVER LETTER

### **DEAR CONSULTANT/HUMAN RESOURCE MANAGER**

My name is Juliette Greenham, and I am sending you my resume, for you to consider my candidacy.

My formal education has been in finance, and I also studied an MBA in England. I can offer my experience in business administration, especially in financial management, planning and strategy, as well as risk management.

In the last four years, I went through a series of personal changes derived from a birth condition; I legally changed my gender and name, and I had to undergo a series of surgeries to make my body correspond to my gender. In the meantime, I moved to Querétaro, helped my partner with a business start-up, and now I am ready to take the next step in my career.

I am looking for a socially responsible company, with an explicit equality policy in place, that will ensure a safe work environment and equal treatment.

Should a relocation be needed, that is no problem.

I am looking forward to further discussing my candidacy with you.

Thank you very much for your time.

***JULIETTE.***

# JULIETTE GREENHAM

## CAREER PROGRESSION

### CREANDOANDO CDC/ D'MAURICE COLLECTION - ADMINISTRATIVE DIRECTOR

*February 2017-Present*

- + Financial and Operational Administration
- + Strategic Management
- + Definition of Commercial Strategy
- + Procurement
- + Production Cost Control

### CHG MERIDIAN- STRATEGIC PLANNING DIRECTOR

*January 2012-June 2015*

- + Strategic Planning Process
- + Analysis of Internal and External Variables in Accordance to the Long Term Strategy
- + Alignment of Internal Processes with Strategic Goal: Company Culture, Company Communications, Optimization of Resources
- + Financial Planning (includes everything in the last position below)
- + Responsible for the Risk Management Committee and member of the Social Practices Committee
- + Compliance - Officer/Anti-Money Laundry Policy

### CHG MERIDIAN- FINANCIAL PLANNING DIRECTOR

*June 2009-December 2011*

- + Financial and Risk Management
- + Responsible for the Risk Management Committee and member of the Social Practices Committee
- + Budgeting, Forecasting and Special Projects Evaluation
- + Responsible for the Financial Planning of a New Company in Brazil
- + Responsible for the information submitted to the Mexican Stock Exchange
- + International Reporting with Germany Headquarters (Mexico and Brazil)
- + Financing Structuring Analysis- Debt Issuance in the Mexican Stock Exchange
- + Embedded Value Calculation and Monitoring (Company Valuation)

### ROYAL CLEANING-GENERAL MANAGER

*June 2006-June 2009*

- + Financial, operational and commercial planning
- + Responsible for the accounting and tax functions
- + Establishment of internal control, inventory and fixed assets management



## SUMMARY OF QUALITIES

Ethical, influential leader, Overachiever-results oriented, "Out of the box" thinker, Effective communicator, Good coach, Persistent, Capacity of analysis and synthesis in complicated scenarios.

## QUALIFICATIONS

Managing complex operations, strategic decision making, leading teams effectively, risk management, financial modelling, manufacturing finance, compliance, economics, fluent in Spanish, English and German.

## ACADEMIC BACKGROUND

MBA-University of Kent (England)  
Bachelor`s in AccountingUniversidad Intercontinental (Mèxico).

## CONTACT DETAILS

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[creandoandojulieta@gmail.com](mailto:creandoandojulieta@gmail.com)

**MOBILE:**  
**442-5612290**



# JULIETTE GREENHAM

## LANGUAGES

SPANISH - First Language  
ENGLISH - Business  
GERMAN - Conversational

## SOFTWARE

SAP  
OFFICE

## CONTACT DETAILS

**EMAIL:**  
[creandoandojulieta@gmail.com](mailto:creandoandojulieta@gmail.com)  
**MOBILE:**  
**442-5612290**

### **MONSANTO- BUSINESS ANALYSIS LEAD (FOR MANUFACTURING LAN)**

*December 2004-June 2006*

- + Responsible for the budgeting and forecasting process for Manufacturing Finance LAN
- + Responsible for the establishment of financial planning system and reporting
- + Provide financial analysis for all decision making in Manufacturing LAN
- + Responsibility Level \$180 MUSD/year, including 3 business Units, several field production sites, 4 Manufacturing plants , 3 Tolling operations
- + Compliance with SOX, USGAAP and Mexican GAAP

### **MONSANTO-PLANT CONTROLLER AG CHEM**

*March 2003-December 2004*

- + Ag-Chem manufacturing finance control
- + STD and Moving Average. Cost setting in SAP
- + Non-Standard cost control
- + Budgeting and Forecasting process. Variance analysis
- + Inventory control, Supply management
- + S&OP financial leadership with the commercial and logistics departments
- + Responsible for Transfer Pricing System automation in SAP

### **GRUPO SG- FINANCE MANAGER/FINANCIAL ANALYST**

*August 1995-September 1999/ Jauary 1992-July 1995*

- + Financial control
- + Relationship with banks
- + Profitability analysis
- + Investment projects analysis
- + Re-engineering